

CASE STUDY



Modernising secure client collaboration

After years of searching for the right solution, KCL Law partnered with Com-X to implement Progress ShareFile, transforming the way the firm collaborates internally and externally.



CHALLENGE

The firm had explored building a solution to meet its requirements. However, developing and maintaining a bespoke platform introduced significant complexity, cost and operational overhead.

The team needed a solution that could deliver:

- Secure sharing of large legal documents
- Personalised client-facing portals
- Conditional security controls
- Strong branding and trust signals
- Ease of use for staff and clients
- A professional digital experience without the burden of custom development.



100%

Branded experience



SOLUTION

- Reduced friction rather than adding complexity. ShareFile's intuitive interface and flexible sharing options allowed clients to securely access and upload documents without requiring complex onboarding processes
- Provided the flexibility of a platform that allowed KCL Law to tailor its security requirements – balancing governance with convenience
- Provided KCL Law conditional security controls, including secure links, password protection, user identification, governance and auditability of data.



1 PLATFORM

Securely share and collaborate on sensitive legal documents



OUTCOMES

- Replaced fragmented processes with a secure, centralised collaboration platform
- Enabled secure sharing of large legal documents without relying on legacy systems and less secure email
- A professional, fully-branded client portal experience that reinforces trust and credibility
- Consistent and uncomplicated file management experience
- Enhanced governance through greater control, visibility and auditability of document access
- Provides a scalable, proven platform that can evolve with KCL Law's future collaboration and integration requirements.



PEACE OF MIND

Compliance, security and trust assured



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Branding was one of the first things we asked for because apart from looking professional, we know it's coming from a trusted source.

Mark Yaskewych

Principal Lawyer, Property at KCL Law

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With ShareFile and Com-X, KCL Law has replaced the limitations of legacy file sharing systems with a secure, professional experience that works for both their team and their clients.

Nick Cross

Director of Sales and Marketing, Com-X



KCL Law is a leading commercial law firm servicing clients across property, litigation, insolvency, construction and infrastructure, intellectual property and commercial business transactions.



Progress Sharefile is a secure file sharing and collaboration solution that helps organisations manage, protect and share sensitive information with confidence.



Com-X is Australia's leading digital workspaces and cyber security specialist, supplying organisations with solutions that drive compliance, efficiency and resilience.

Discover how Com-X + Progress ShareFile can help you protect sensitive data and collaborate securely.

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